

## Trend of Viet Nam – UK bilateral trade (1993 – 2021)











#### 5.7 bn USD (+16.4%) Goods export

+1,269% Steel

+67% Fruits and Vegetable

+49%

Pepper

+56%

+32%

Handicrafts from rattan, baamboo

Ceramic, Porcelain

+34%

+16%

Transport Vehicles Machinery

14 3 2 3









0.85 bn USD (+23.6%)
Goods Import

+35%

Pharmaceutical

+29%

Automobiles

+25%

Electronics

+25%

Materials for textiles, shoes



# UK's FDI into Viet Nam in 2021

# 4 bn USD Total FDI



Ranking in FDI by partner country  $(17 \rightarrow 12)$ 

+14%

No. of new approved projects  $(42 \rightarrow 48)$ 

+157%

Value of new approved investment 0 → 53 m USD)

+18%

Registered investment capital (256 -> 303 m USD)



#### Legislative development to implement UKVFTA

Area	Regulation				
Approval of UKVFTA	Resolution 31/NQ-CP in 2021				
Roles & Responsibilities Assignment	Decisoin 1425/QĐ-TTg in 2021				
Preferential Tariff Schedule	Decree 53/2021/NĐ-CP				
Rules of Origin	Resolution 20/NQ-CP in 2022 on the exchange of diplomatic notes with Republic of Korea to implement cumulation of origins according to the UKVFTA				
	Circular 02/2021/TT-BCT prescribing rules of origin in UKVFTA				
Procurement	Decre 09/2022/NĐ-CP amending Decree No95/2020/NĐ-CP on procurement under CPTPP, EVFTA, UKVFTA				
Certification of type of fragrant rice	Decre 11/2022/NĐ-CP amending Decree 103/2020/NĐ-CP				
Trade Remedies	Circular 14/2021/TT-BCT				

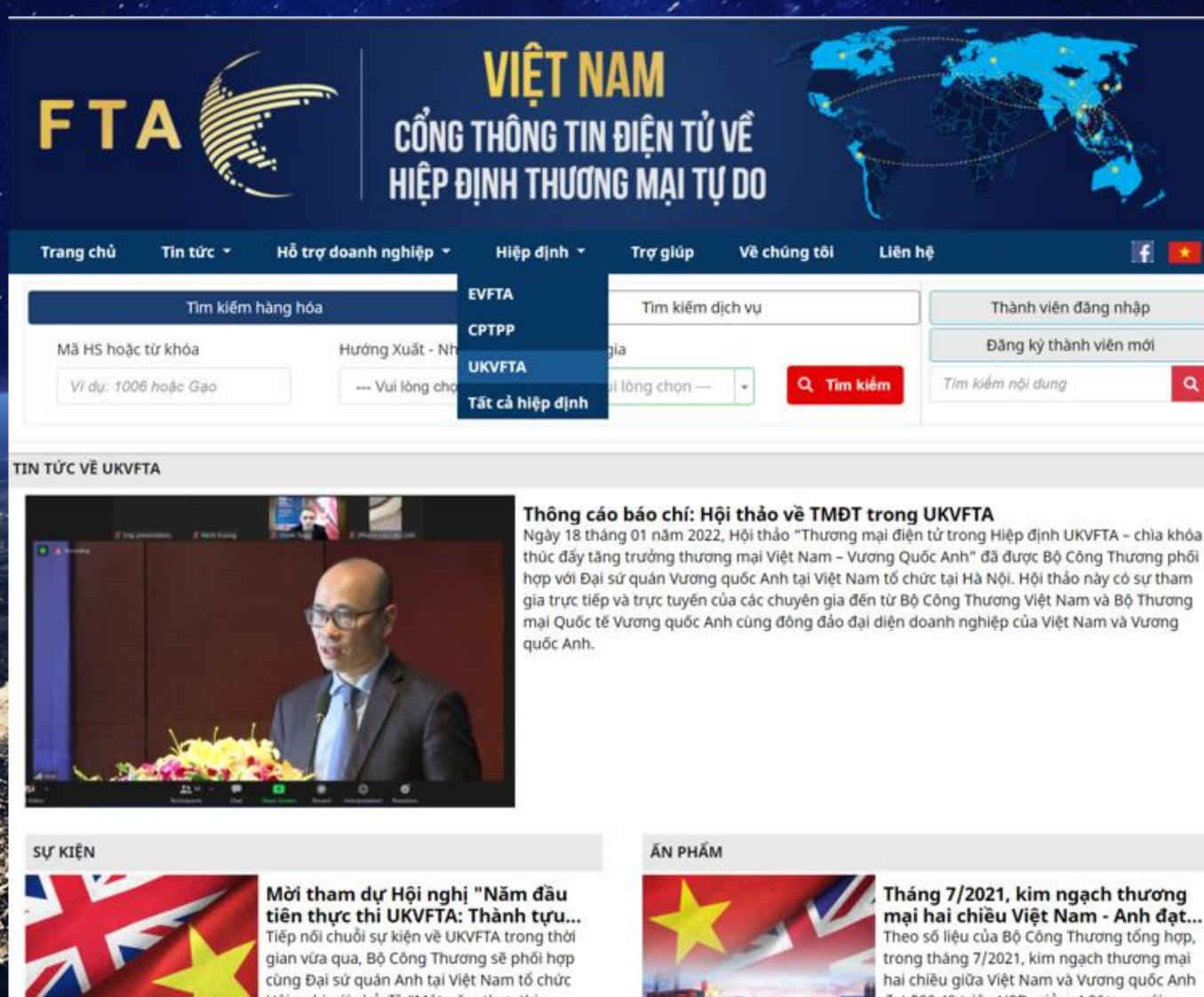
#### Development and Operations of implementation mechanisms for UKVFTA

- Establishment of specialised Committees as required by UKVFTA
- Meetings of select Committees: Trade in Goods, SPS, Customs,
   Trade and Sustainable Development

**Objective:** monitoring, reviewing the progress of implementation and addressing known issues.

### Raising awareness and training

- 16 Workshops, webinars to introduce and provide specialised training on UKVFTA
- FTA Portal (FTAP)
   (fta.moit.gov.vn)
- Agreement Text, Summary of Commitments, List of relevant regulations
- Information on the UK market, exports-imports procedures, other regulations of the UK
- Reference materials, events, online training on UKVFTA





#### Major export sectors struggling to recover from COVID,

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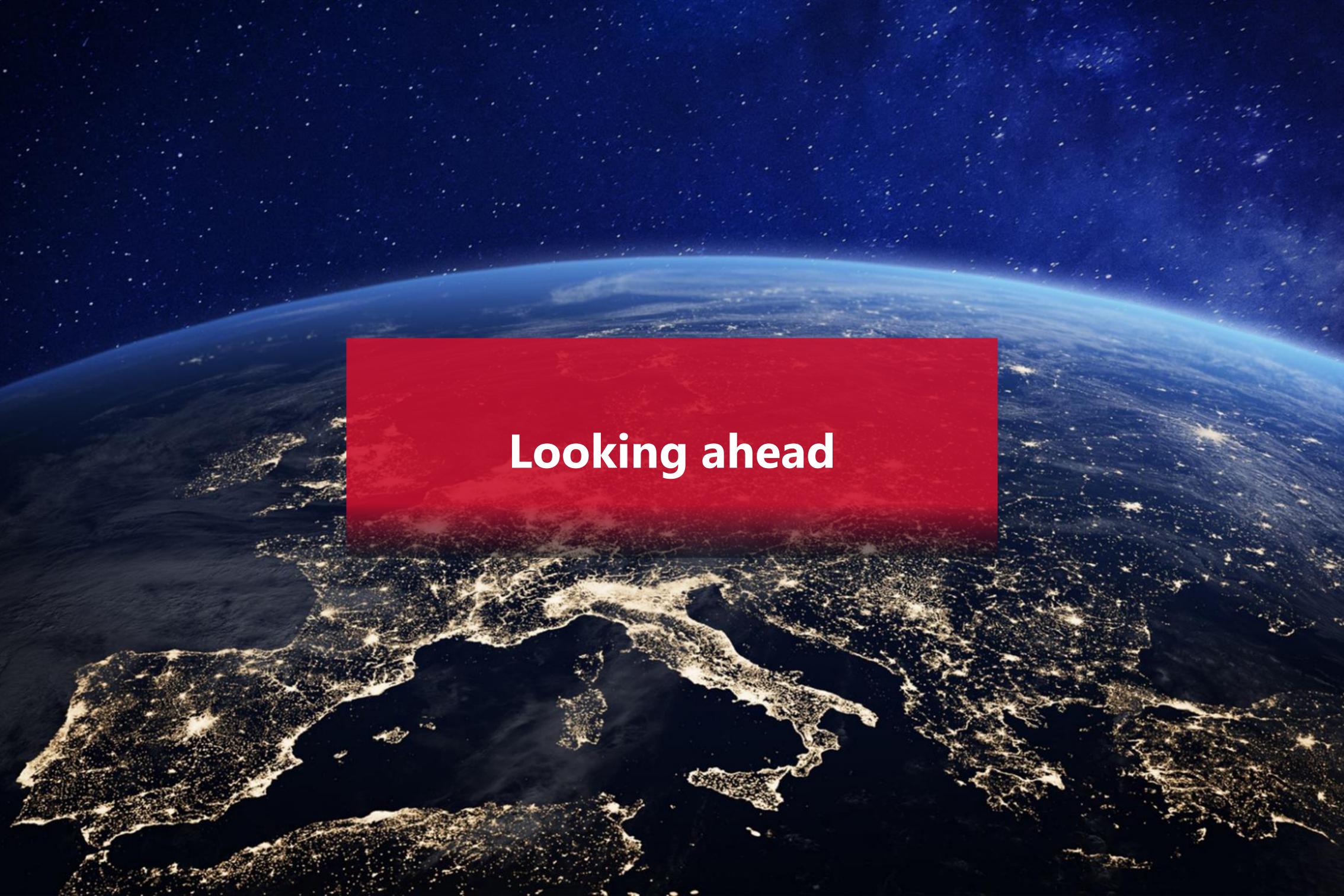
<b>Exports to UK</b>	Weight	2019	2020		2021	
in 2021	(%)	(\$)	(\$)	(%)	(\$)	(%)
Telecom devices and accessories	29%	1,987m	1,382m	-30,4%	1,354m	-2%
Textiles	12%	777m	556m	-28,5%	593m	+6.75%
Footwear	10%	629m	499m	-21%	545m	+9.2%
Computers and Electronics	6%	302m	329m	+9,1%	<b>323</b> m	-2%
Fisheries	6%	280m	345m	+23%	316m	-8.3%

Source: General Department of Customs (customs.gov.vn)

..., or to utilise opportunities from UKVFTA

Utilisation of tariff rate quote for Rice exports to UK in 2021: 5,000/14,000 tons

Source: Department of Crop Production



# Ability to apply preferential tariffs= Tariff commitments in UKVFTA + Certification of Origin+ Goods meeting the UK's technical requirements

Pay attention to potential impacts of the Northern Ireland Protocol when conducting origin certification for goods destined for the UK



Carefully study + Stay up-to-date on technical standards, product requirements and certifications for goods imported into the UK



**FAIRTRADE** 

#### Need for increased cooperation

Continue developing, optimising relevant regulations: timely review, feedback

Increase awareness raising, training, capacity building

Develop National Brand strategies

Improve capability to utilise commitments in the UKVFTA in trade activities

