1.

Sector : All Sectors

Sub-Sector : -

Industry Classification : -

Level of Government : Central

Type of Obligation : National Treatment

Description of Measure: Foreign investors¹ are not allowed to own land, but allowed to

lease land or to receive grant concession of land for investment

purpose.

The period of the lease is between 35 - 50 years and can be extended for another 25 years to a maximum of 75 years, for

agriculture, mining and energy.

Source of Measure : - Land Law No: 04/NA, Art: 3, 64, 65, 66 and 67, Dated: 20

October 2003.

- Law on the Promotion of Foreign Investment No: 11/NA, Art: 04,

Dated: 22 October 2004.

¹ Foreign investor means a foreign individual or legal entity investing in Lao PDR. Foreign entity means a foreign company registered outside Lao PDR.

2.

Sector : All Sectors

Sub-Sector : -

Industry Classification : -

Level of Government : Central

Type of Obligation : National Treatment

Description of Measure: Foreign investors needs to obtain investment license as follows:

 For investment of more than USD 5 million in the provinces of Savannakhet, Champasack and Luangpabang, and for investment of more than USD 3 million in other provinces, requirement of investment license from the Ministry of Planning

and Investment (MPI).

 Investment licenses may be obtained either from the MPI or from the Committee for promotion and Management of Investment (CPMI), for investment of less than USD 5 million in the provinces of Savannakhet, Champasack and Luangpabang.

 Investment licenses may be obtained either from the MPI or from the Committee for promotion and Management of Investment (CPMI), for investment of less than USD 3 million in

the other provinces.

The investment term of a foreign investment enterprise depends on the nature, size and conditions of the business activities or project but shall not exceed fifty years and may be extended with the approval of the government. However, the investment term of a foreign investment enterprise shall be for a maximum of seventy-

five years.

Source of Measure

: Decree No: 301/PM, Dated: 12 October 2005 of Prime Minister regarding the implementation of the Law on the Promotion of the

Foreign Investment, Article 39-43.

3.

Sector : All Sectors

Sub-Sector : -

Industry Classification : -

Level of Government : Central

Type of Obligation : National Treatment

Description of Measure: There are 3 types of businesses for foreign investment: Joint

Venture², wholly-owned foreign and business cooperation by

contracts.

Foreign investors investing in a Joint Venture must contribute at least thirty percent (30%) of the total investment capital and

minimum registered capital USD 100,000.

Source of Measure: Investment Law Article: 7; No: 73/PO, Dated 22 October 2004.

² A "joint venture" is an enterprise established and registered under the laws of the Lao's People Democratic Republic, operated and jointly owned by foreign and domestic investors.

4.

Sector : Mining and Quarrying

Sub-Sector : - Exploration and extraction mining and agglomeration of

hard coal, lignite, peat

- Exploration and extraction of crude petroleum, natural gas

- Mining of chemical and fertilizer minerals

Industry Classification : ISIC 1010, 1020, 1030

ISIC 1110 ISIC 1421

Level of Government: Central

Type of Obligation : National Treatment

Description of Measure: Investment in mining operations in Lao PDR shall take following

forms:

- sole investment by the state;

- joint investment between the state and domestic or foreign

investors;

- collective or private investment from domestic investors.

Source of Measure : - Mining Law Article 21, No: 04-97/NA, Dated 12 April 1997.

- Decree of Prime Minister regarding the implementation of the

Law on the Promotion of Foreign Investment No. 301/PM, Dated

12/10/2005, Article 25 and 25.2.

Justification: Exploitation of natural resources with high technology to preserve

the environment and natural resource.

5.

Sector : Manufacturing

Sub-Sector : - Production, processing and preserving of meat and meat

products (cattle, pigs, sheep, horse)

Fish processing and storingFruit and vegetable process

- Manufacture of animal and vegetable oil

- Manufacture of dolls and manufacturing of game and

toys

- Authentic Lao musical instruments

- Lao traditional textiles

- Manufacture of veneer sheets, plywood, lamina board,

particle board and other panel boards

- Manufacturing of pesticides

- Manufacture of ice cream and ice manufacturing

Mill

- Flour and flour product

- Feedstuff

- Bakery products

- Lao local noodles products

- Non-alcoholic beverage, soft drink, pure water drinking

Industry Classification : ISIC 1511, 1512, 1513, 1514

ISIC 3694, 3692, 1729

ISIC 2021, 2421

ISIC 1520, 1531, 1532, 1533, 1541,1544, 1554

Level of Government : Central

Type of Obligation : National Treatment

Description of Measure: Reserved exclusively for Lao citizens, to promote the domestic

production and exportation. Subject to joint venture with

domestic investors and/or export 100%.

The establishment of the new wood processing factory is not permitted, except the case of utilizing raw material (wooden) from the reforestation or forest plantation. No new wood processing factory is to be licensed, but investment is promoted

if planted wood is used.

Source of Measure : - Policy of the Ministry of Agriculture and Forestry, order of the

Ministry of Agriculture and Forestry, No.2050/MAF99, dated

20/12/1999.

 The measures stipulated in the article 24, 31and 32 of the Law on wildlife No. 07/NA, 24/12/2007 are applied only Lao

national.

- Industrial Processing Law 2001.

Ministry of Agriculture and Forestry.

Handicraft Law.

- Decree of Prime Minister regarding the implementation of the Law on the Promotion of Foreign Investment (No. 301/PM, Dated 12/10/2005) article 24 and annex 4.
- The provision of the Law on forest No. 06/NA, Dated: 24 December 2007; Article: 41, 42, 68, 86, 87and 88.
- Drugs and food Department, Ministry of Health.
- Food Law No. 04/NA, Article: 38, Dated: 15 May 2004.

6.

Sector : Mining and Quarrying

Sub-Sector : Mining of chemical and fertilizer minerals: Guano (Bat Dung)

mining

Industry Classification: 1421

Level of Government : Central

Type of Obligation : National Treatment

Description of Measure : Collection of Guano is reserved for citizens and companies wholly-

owned by citizens.

Source of Measure : - Order of the Ministry of Agriculture and Forestry, order of the

Ministry of Agriculture and Forestry, No.2050/MAF99, dated 20/12/1999.Regarding to prohibition of Guano excavation

for export.

- Order of Ministry of Agriculture and Forestry, No. 613/MAF99,

Dated 8/7/2005, regarding utilization and management of Guano

in Lao PDR.

Justification : May not need to reserve for use of domestic citizens as it may not

allow the export in the future.

7.

Sector : Agriculture and Services Incidental to Agriculture

Sub-Sector : Hunting, trapping and game propagation and services related

to hunting

Industry Classification : ISIC 0150

CPC 88130

Level of Government : Central

Type of Obligation : National Treatment

Description of Measure : Subject to agreement and specific approval from the Lao

government.

Source of Measure : - Decree of Prime Minister regarding the implementation of the

Law on the Promotion of Foreign Investment No. 301/PM, Dated

12/10/2005, Article: 24 annex 4.

- The measures stipulated in the article 24, 31and 32 of the Law

on wildlife No. 07/NA, 24/12/2007 are applied only Lao national.

8.

Sector : Fishery

Sub-Sector : Operation of fish hatcheries

Industry Classification : ISIC 0500

Level of Government : Central

Type of Obligation : National Treatment

Description of Measure : Operation of fish/aquaculture hatcheries in the Mekong River and

its tributaries in Lao PDR is reserved for citizens and companies wholly-owned by Lao citizens. No foreigner is authorize to undertake fishing activity for commercial purposes in Lao PDR.

Source of Measure : - Decree of Prime Minister regarding the implementation of the

Law on the Promotion of Foreign Investment No. 301/PM, Dated

12/10/2005, Article: 24 annex 4.

- Policy of the Ministry of Agriculture and Forestry Draft of Fishing

and Fishery Law: Article 26 (in endorsement process).

- Wildlife Law, No. 07/NA, dated 24/12/2007: Article 24, 31 and

32 on catching/hunting aquatic and wild animals.